

## Library Purchasing Update

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In April of last year we met and the Libraries agreed on a list of targets for consolidated contracts. These were: Science Direct\*, CINAHL\*, JSTOR\*, ACS\*, PsycInfo\*, PsycArticles\*, MLA, JAMA & Archives, New England Journal of Medicine, McGraw Hill (e-books), West, and Lexis-Nexis Academic Universe. The starred targets denoted priority projects as defined by the librarians.

### **Progress:**

**JSTOR-** in October the contract with UT System/TBR and JSTOR was executed for the purchase of new collections.

- Billed through Tenn-Share
- 9% discount on ACF (Archive Capital Fee) for each new collection purchase
- UTK will continue to get charter member savings of 25% in addition to 9% discount under this new contract
- UT Martin was the only campus to purchase a collection off this current contract in 2012
- A call will go out soon to all libraries asking if they are interested in new collection purchases and at that time, if campuses elect to purchase, a contract amendment will be made.
- Tenn-Share does apply a service charge to the ACF

**Elsevier-** discussions with Todd Hallerman led to Elsevier to offer the Freedom Collection at a significant discount to those libraries who did not currently have this collection (UTC, UTM, GSM). These libraries normally would not have qualified to purchase the Freedom Collection based on the minimum journal spend required by Elsevier however, that minimum was waived based in thanks to the aggregate spend of UTK and the other libraries with Science Direct.

- UTC was the only campus to take advantage of this and ended up saving \$215,000 over three years. What would have cost UTC \$84,000 each year they are getting for \$10,000 year 1, \$12,000 year 2, and \$15,000 year 3.
- Special thanks to Charlie Remy for working with me to negotiate with Elsevier

**CINAHL-** I was working with rep Lainie Brown but came across several obstacles in getting a system contract for CINAHL. EBSCO's final thoughts on this was that a system contract was not viable under the current conditions.

Issues:

- Each campus has different subscription cycles and we would have to standardize
- Each campus has different sim users and we would have to standardize

- Some campuses getting upgrade through Tenn-Share and EBSCO cannot offer a discount more significant than Tenn-Share

This is not necessarily dead in the water but you all would need to reevaluate this one and see if you still want to proceed knowing there would be changes/concessions. There is a product called Education Source that Lainie wanted you to consider:

<http://www.ebscohost.com/academic/education-source>

If there is group interest I can see if we can negotiate a discount.

**JAMA-** I am currently working with Blake Reagan in Contracts as there was interest in a master agreement.

**ACS/CAS-** I've just begun a conversation with the CAS rep to discuss options for the system.

### **Conference Attendance:**

I attended the DataFest /Tenn-Share meeting in Nashville in September and the Charleston Conference in November.

### **Challenges:**

The current challenges continue to be the following:

- *Potential costs involved in changing databases (time spent retraining library personnel and faculty)*
- *The uncertainty of future budgets when committing to multiyear contracts*
- *Personnel to manage these system contracts going forward*
- *Aligning renewal dates*
- *Vendor unwillingness to reduce costs*

### **Master Agreements**

Blake Reagan has been working diligently with the libraries to create master agreements. These enable libraries to avoid the more time-consuming contract renewal process and allow payment via purchase order. If you have suggestions for additional master agreements please let Blake know. The following is a list of all library master agreements which can also be found at:

<http://treasurer.tennessee.edu/contracts/masteragreements/libmasteragree.html>

Master Agreements				
UT Contract Number	Vendor	Effective Date	Expiration Date	Notes
8500028695	Springshare LLC	8/15/12	Upon termination by either party	Library departments are to order products via purchase order.
8500029683	Mergent	10/15/12	Upon termination by either party	Library departments are to order products via purchase order.
8500030151	EBSCO	11/15/12	Upon termination by either party	Library departments are to order products via purchase order.
8500030356	ProQuest	12/3/12	Upon termination by either party	Library departments are to order products via purchase order.
8500031257 (Amendment to 8500030356)	ProQuest (Serials Solutions)	2/1/13	Upon termination by either party	Library departments are to order products via purchase order.
8500031862	Facets Multi-Media	1/1/13	Upon termination by either party	Library departments are to order products via purchase order.
8500031873	The University of Toronto/The Dictionary of Old English Web Corpus	8/16/12	Upon termination by either party	Library departments are to order products via purchase order.
8500032095	Quest Software	3/19/13	Auto renews after initial 2-year term until terminated by either party	Departments are to order products via purchase order. Important note: Third-parties cannot use this software until they have signed a confidentiality agreement with Quest. Please contract breagan@utk.edu for more information.
8500032204	California Newsreel	3/19/13	Upon termination by either party	Library departments are to order products via purchase order.
8500032156	Film Ideas, Inc.	3/20/13	Upon termination by either party	Library departments are to order products via purchase order.

8500032135	Insight Media	3/7/13	Upon termination by either party	Library departments are to order products via purchase order.
8500032286	The Institute of Electrical and Electronics Engineers, Inc. (IEEE)	3/15/13	Upon termination by either party	Library departments are to order products via purchase order.
8500032376	IVES, Inc. (AuditAnalytics)	4/10/13	Upon termination by either party	Library departments are to order products via purchase order.
8500032388	CAB International	4/15/13	Upon termination by either party	Library departments are to order products via purchase order.
8500032403	Teton Data Systems	4/5/13	Upon termination by either party	Library departments are to order products via purchase order.

## Moving Forward

The following are still on my list of targets but it might be more beneficial for the librarians to decide as a group if these are still what they want/need or if a new priority list shall be required:

- PsycInfo
- PsycArticles
- MLA
- New England Journal of Medicine
- McGraw Hill e-books
- West (West Campus Research, Westlaw Campus)
- Lexis-Nexis Academic Universe

Charlie Remy and I saw great success for UTC because we were able to work together with Elsevier. I think going forward I will need to involve more librarians in discussions with vendors as you are the experts in your field and communicate your needs better than I can alone.

## Nature Renewal

Here's the recap of the 2013 Nature Renewal through NERL

<b>Campus</b>	<b>2011 Pricing Paid by Each Library</b>	<b>Affiliate Transaction Fee Nature Online</b>	<b>2013 Pricing Paid by Each Library</b>
UT Knoxville	\$115,274.00	\$26.68	\$93,889.40
UTK Preston Health Science	\$13,347.00	\$26.66	\$10,894.56
Memphis Health Science	\$80,808.00	\$26.67	\$65,825.19
UT Chattanooga	\$5,953.00	\$26.67	\$4,873.94
Space Institute	\$3,242.00	\$26.66	\$2,666.48
UT Martin	\$3,280.00	26.66	2,697.42
<b>Totals:</b>	<b>\$221,904.00</b>	<b>\$160.00</b>	<b>\$180,847.00</b>